

# Frank James Kelly

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**Objective** Interested in developing and incorporating my skills, seeking an opportunity with longevity, stability and personal growth with a prosperous company.

**Professional Experience**

**2013- Aug 2017 *Hickman's Family Farms* Riverside , CA**  
\* Class A commercial license with all endorsements.  
\* Managed all daily logs and followed all safety guidelines.  
\* Maintained all customer invoices for payment.

**2012- 2013 *Swift Transportation* Fontana, CA**  
**Driver / OTR and Local**  
\* Class A commercial license with all endorsements.  
\* TWIC Certification (exp. 2017)  
\* Managed all daily logs and followed all safety guidelines.

**2012- 2012 *Herman Weissker, Inc.* Riverside, CA**  
**Utility Laborer**  
\* Laborer, General or Construction  
\* Certified Confined Space Laborer  
\* Boring Machine Helper

**2011- 2012 *Advantage Sales & Marketing* Anaheim, CA**  
**Sales Representative**  
\* Coordinate and manage all aspects of assigned territory.  
\* Obtain and Exceed all goals and objectives of the principals represented.  
\* Organize with grocery personnel space allocated for the principals.

**2005- 2010 *Schwan's Consumer Brands* Riverside, CA**  
**Sales Representative / Route Driver**  
\* Coordinate and manage all aspects of assigned territory.  
\* Organize allotments with management and store owners.  
\* Obtain and Exceed all established sales quotas.  
\* Display set up and maintenance of stock.

**2001- 2005 *Kraft Foods* Ontario, CA**  
**Sales Representative / Route Driver**  
\* Coordinate and manage all aspects of assigned territory.  
\* Obtain and exceed all established sales quotas.  
\* Organize allotments with management and store owners.  
\* Territory produced in excess of 1.5 million a year.

**Education and Computer Skills** Graduated Eisenhower High School, Rialto CA, class of 1990 with honors. Successfully completed 60 units of college undergraduate courses in Psychology, at San Bernardino Valley College, CA. Computer skills are Windows XP, Windows 7, Microsoft Office 2007 and 2010. Word, Excel, Powerpoint, Outlook.

**Professional and Personal Recommendations available**

