**ANDRE ROBINSON**

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**Professional Summary\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\* \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\***

Focused and reliable CDL Truck Driver. Mindful of punctuality and all relevant safety concerns. Current on all company, local and state rules and regulatory requirements.

**Education\*\*\*\***

**Dootson Truck Driving School – Arcadia Ca Certified Dec 2015-2016**

**CLASS A LICENSE. Endorsements include HazMat, Tanker, Airbrakes, TWIC Card**

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**El Camino College** - Torrance, CA

**Associates of Arts, Graphic Design/ Network Administration May 2001**

**Work History\*\*\***

**Prolacta Bioscience** **February 2015- Present**  
**Milk Sampling and Receiving Tech 1**

 Shipping and Receiving for Prolacta which is the pioneer in human milk-based nutritional product’sfor premature infants in the neonatal intensive care unit

 Perform Work per current Standards Operating Procedures (SOPs)

 Interact with FedEx, UPS, Raw Milk Application (RMA), and other computer systems in order to accomplish the day-to-day activities

 Assist in monthly cycle count activities

 Maintain 5S in their work area

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**Advantage Resource-** Norwalk, CA **October 2014- January 2016**  
**Machine Operator / QA Inspector**

 Endured full compliance with quality assurance standards working for Alta Dena North and South locations in Cooler Department.

 Experience within the Production Department for pasteurizing milk. Used and various departments as Filler

Operator, Corrugated Machine Operator when needed within production of dairy milk.

 Selected, assembled, and palletized cases of dairy related products for delivery in temperatures

below 30 degree environment.

**Cloud Marketing-** Rancho Cucamonga, CA

**Sales Manager November 2013- October 2014**

 Supervised and retained a team of 56 agents working in a telemarketing center with the aim of promoting competitive rates for energy and gas consumers in both business and residential capacities.

 Developed and maintained relationships with key stakeholders such as Cloud Marketing Director and Vice President; creating a network of support for members within the Cloud Marketing community.

 Achieved sales goals through exceptional customer service and key performance indicator management; increasing enrollments per hour from .50 to .65 within first two months of employment

**Beachbody** - El Segundo, CA

**Team Lead** **June 2011 – October 2013**

 Mentored 6 first year employees through advisement and modeling around the day to day operations as well as company and team responsibilities of an Agent

 Supported Agent development through various methods of interaction including daily supervision and feedback, sales technique observation, periodic performance evaluation, personal/professional goal setting, and trainings to support performance delivery

 Drove continuous improvement in areas of the profit formula to impact sales and total

company profitability

 Used computer systems to program, write software, set up functions, enter data, and process information

**VXI Global Solutions Verizon** – Los Angeles, CA

**Call Center Supervisor May 2010 - June 2011**

 Designed and facilitated professional development workshops for employees

 Recruited, hired, trained, and developed business leaders through talent and performance management

 Assisted Executive and Senior Management team with research and data collection projects focused on improving inter-departmental communication and product quality control

**Kelly Services** – Torrance, CA

**Machine Operator November 2005 - May 2010**

 Collaborated with management to prepare budgets and keep accounts as per company guidelines and state regulations and accounting standards.

 Performed all duties of manager in absence or when necessary to ensure routine performance and operation of all

activities of company.

 Ensure effective implementation of all safety procedures to ensure safe working atmosphere for employees

**Federal Express –** Signal Hill, Ca **April 1998 – Nov 2005**

**Swing Driver**

 Responsible for Shipping and Delivering within a warehouse environment at the LAX Airport.

 Began my career as a Handler, loading containers as well as trucks and progressed to Material Handler. Loading containers into various airplanes shipping packages worldwide.

 Moved to various Warehouse Stations learning the Management Operations side, and assisting in training and coaching new hires within the company. Training workers within the warehouse and on several routes to exceed company goals on and abide by OHSHA and DOT regulations.

**Honors\* \*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\***

2011 Exceptional Customer Service Award

2012 Outstanding Leadership Award with Perfect Attendance All-Star 2012 and 2013

**Verizon** 2010 Universal Leadership Training Honoree.